

Message Text

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21

ACTION EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 SS-15 NSC-05 L-03 /047 W

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R 210905Z AUG 75

FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC 9863

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E.O. 11652: N/A

TAGS: EARI ID

SUBJECT: CIVAIR: CONSULTATIONS

1. LOCAL PAN AM REP JOHNSON HAS LEARNED FOLLOWING FROM
MEMBER OF BRITISH DELEGATION WHICH IS NOW IN JAKARTA
NEGOTIATING TRAFFIC RIGHTS FOR CATHAY PACIFIC:

(A) INDONESIANS HAVE OFFERED DAILY HONGKONG-
BALI-HONGKONG SERVICE TO CATHAY PACIFIC (WHICH
DOES NOT CURRENTLY SERVE BALI);

(B) THIS WILL REPLACE PAN AM'S (WEEKLY) HONGKONG-
BALI SERVICE, WHICH INDONESIANS SAY THEY INTEND
ELIMINATE IN OCTOBER CONSULTATIONS WITH U.S.
(BECAUSE OF GARUDA POOL ARRANGEMENT WITH CATHAY
PACIFIC, THIS WOULD ENABLE GARUDA TO SHARE IN
REVENUES WHICH NOW GO ENTIRELY TO PAN AM.)
POINT NOT CLEAR, BUT JOHNSON GOT IMPRESSION GOI
PLANS ELIMINATE PAN AM'S SYDNEY-BALI SERVICE AS WELL,
THUS KICKING PAN AM OUT OF BALI ALTOGETHER.

(C) GOI FURTHER INTENDS IN CONSULTATIONS TO ELIMINATE
ALL PAN AM FIFTH-FREEDOM RIGHTS TO INDONESIA--I.E.,
CARRIAGE OF PASSENGERS SYDNEY-JAKARTA AND JAKARTA-
HONGKONG.

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2. JOHNSON CONSIDERS FOREGOING RELIABLE AND HIGHLY

DISTRUBING, AND IS REPORTING IT TO HIS HEADQUARTERS.
HE OBSERVED TO EMBOFF THAT ONE BRIGHT SPOT IS U.S. NOW
HAS BARGAINING LEVERAGE IN CONSULTATIONS WHICH IT WOULD
HAVE LACKED UNTIL RECENTLY-MERPATI CHARTER APPLICATION
AND GARUDA APPLICATION FOR REGULAR U.S. SERVICE.

3. COMMENT: THIS REPORT RUNS HEAD-ON INTO PAN AM
PLANS, ALREADY COMMUNICATED INFORMALLY TO GOI, TO
SHIFT OPE FREQUENCY FROM JAKARTA TO BALI. WORSE, IT
SERIOUSLY THREATENS PROFITABILITY OF PAN AM'S INDONESIAN
OPERATIONS. IT CONSTITUTES FIRST INDICATION WE HAVE HAD
OF SPECIFIC GOI OBJECTIVES IN CONSULTATIONS. WE WILL
CONTINUE TO FOLLOW AND REPORT FURTHER CLUES.
NEWSOM

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